

GERALD “JERRY” HUGUENARD

EDUCATION

Purdue University
Bachelor Construction Technology
West Lafayette, Indiana

State of Indiana Real Estate

EXPERIENCE

1996 to Present RAUS COMPANIES Houston, Texas
ESTIMATOR/PROJECT MANAGER

Projects completed:

American Red Cross – Disaster Command	\$ 3,200,000
Amazing Spaces – I-45 & Country Lane	4,541,215
Atascocita Lutheran Church	\$ 1,157,396
Communications Workers of America	\$ 4,500,000
Grand Parkway Self Storage	\$ 2,574,000
Jones & Carter	421,000
Lockwood International	\$ 5,495,120
Members Choice Credit Union – Seven Meadows	\$,490,788
Members Choice Credit Union – Fry Road	\$ 60,925
Members Choice Credit Union – Grand Parkway	\$ 618,975
Monument Area Credit Union - Deer Park	\$ 900,000
Monument Area Credit Union - LaPorte	\$ 858,440
Partners Bank of Texas	\$ 1,600,661
Piping Rock Townhomes - Phase I	\$ 767,101
Private Mini Storage, Houston, Texas –Midtown	\$ 3,500,000
Tejas Toyota Additions	\$ 1,009,000
Two Chasewood Restroom Modifications	\$ 320,225

1993 to
1996

Mid South Constructors, L.C. Houston, Texas
Marketing and Management
Responsible for management of office and field coordination, marketing for new clients, contract administration, client negotiations, project acquisitions and client coordination/relations.

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1986 to
1990

Indiana Construction Corporation Fort Wayne, Indiana
President
Originally employed as vice president (marketing) and through promotions attained the positions of executive vice president and president for this medium size general contracting firm operating in six states. This firm is primarily engaged in the construction of commercial, institutional, industrial and municipal utility projects.

Responsible for managing all phases of office and field operations, marketing, corporate staffing, contract administration, client negotiations, project acquisitions, client coordination and relations.

1979 to
1986

Robert H. Smith, Inc. Houston, Texas
President
Originally employed as vice president for this medium sized general construction firm and through promotion attained the position of president.

Responsible for corporate staffing, correlating all office and field operations, marketing, daily financial coordination with accounting, planning, budgeting, administration and general operations management. Also responsible for client coordination and relations, contract negotiations, project acquisitions and setting objectives and guiding all operations to successfully meet time and profit goals.

1978 to
1979

Ashford Construction Company, Inc. Houston, Texas
Vice President
In charge of the commercial division with full responsibility for all phases of division management including project acquisition, contract negotiations and project management.

1977 to

Marquis Construction Company, Inc. Houston, Texas

1978 Project Manager/Estimator
Responsible for all phases of project from initiation to completion. The company was dissolved in 1978, one partner starting Ashford Construction and the other partner initiating Robert H. Smith, Inc.

1965 to
1977 Civilian Construction Corporation Fort Wayne, Indiana
Chairman, C.E.O. and Major Stockholder
This medium sized general construction firm successfully started in 1967 with a takeover of a firm in which the owner was retiring. Engaging in a variety of construction projects including fourteen school projects, libraries, warehouses, supper clubs, motels, skating arenas, shopping centers, sewage and water pollution systems.